

**NO PURCHASE OR PAYMENT IS NECESSARY TO ENTER OR WIN. A PURCHASE OR PAYMENT WILL NOT INCREASE YOUR CHANCES OF WINNING.**

**Sponsor.** The Sponsor and Administrator of the Pay Less Up Front Launch Sweepstakes ("Sweepstakes") is Airbnb, Inc., located at 888 Brannan Street, San Francisco, CA 94103.

**Eligibility.** To participate in the Sweepstakes, you must be 18 years of age or older. The Sweepstakes is open only to Airbnb account holders who are residents of the United States at the time of entry. Directors, officers, employees and agents of Airbnb, and the members of their immediate families or households, are not eligible to win. By participating in this Sweepstakes, you agree to these Official Rules. Subject to all applicable laws & regulations.

**How to Enter.** There are two ways to enter. Airbnb guests who book a Qualifying Trip using the Airbnb Pay Less Up Front feature during the Sweepstakes Period will be automatically entered into the sweepstakes. A Qualifying Trip is a minimum one night stay on an Instant Book listing, not including Airbnb for Work listings, using the Pay Less Up Front feature. Alternatively, during the Sweepstakes Period you can enter by sending an email to [paylessupfront@gmail.com](mailto:paylessupfront@gmail.com) with the subject line "Pay Less Up Front Sweepstakes."

The Sweepstakes Period begins at 12:01am ET on January 30, 2018 and runs until a certain number of entries via both entry methods have been received and a winner selection, or until February 2, 2018, whichever is sooner. Your email address will be used to contact you if you are selected as a winner. Limit one (1) entry per account holder. Proof of submission is not proof of receipt. No responsibility is assumed for illegible, lost, late, damaged, incomplete, misdirected, or stolen entries, or interrupted or failed electronic communications.

**Winner Selection and Notification.** The (1) potential winner will be the chosen at a specific time after the Sweepstakes Period begins, selected by Airbnb, after a certain number of total entries have been received. Odds of winning depends on the number of entries received and the time entries are received. The potential winner will be notified on or about January 31, 2018 using the contact information supplied at time of entry. If the potential winner selected turns out to be ineligible or is disqualified, all eligible entries received prior to the selection of the first potential winner will be entered into a pool and a random drawing conducted to select another potential winner.

**Prize.** One prize is available: a coupon for \$4,999 to use on Airbnb for future travel. The prize may not be used toward the trip that triggered entrant's entry. Value of Prize: USD\$4,999. The Prize may not be redeemed for cash, in whole or part. If a potential winner declines the prize, he/she will be disqualified and an alternate winner may be selected, based on Airbnb's sole discretion.

**Prize Conditions.** Winner is responsible for any applicable taxes due as a result of acceptance of prize. Winner and guest may be required to sign and return an affidavit of eligibility, liability and/or publicity release. Failure to comply when requested may result in disqualification and selection of alternate winner. **Winner must be an Airbnb user who has an Airbnb accounts in good standing.** The Airbnb account may be newly created for entry into this sweepstakes. Without limiting the foregoing, the discovery by Airbnb of any conduct by the winner or guest that may be deemed criminal, or which involves moral turpitude, or which could bring Airbnb into public disrepute, contempt, scandal, or ridicule, or which might tend to injure the success of Airbnb and/or any of its products, services or activities, or that is otherwise inconsistent with or inappropriate to the image of Airbnb, all as determined by Airbnb in its sole and absolute discretion, is grounds for disqualification.

**General Liability Release.** By entering this Sweepstakes, you release Airbnb from any liability whatsoever, on any theory, and waive all claims and causes of action arising from or related to this Sweepstakes.

**Interpretations and Disputes.** Participants agree to be bound by these Rules. Any disputes shall be governed by the laws of the State of California, and shall be resolved in the courts of San Francisco, California. In the event of a dispute over the identity of an online entrant, entry will be deemed submitted by the authorized account holder of the email account of the email address submitted at time of entry. "Authorized account holder" is defined as the natural person who is assigned to an email address by an Internet access provider, online service provider, or other organization (e.g., business, educational institution, etc.) that is responsible for assigning email addresses for the domain associated with the submitted email address.

**Miscellaneous.** The Sweepstakes is void where prohibited. If any terms or provisions of these Rules are held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions shall continue in full force and effect. Airbnb may suspend, modify or terminate the Sweepstakes if it believes, in its sole discretion, that malfunction, error, disruption, or damage is impairing or will impair the administration, security, fairness, integrity, or proper conduct of the Sweepstakes, in which case the Prize will be awarded among the eligible entries received that were unaffected by the problem, if possible.